

**AUSTRALIAN FOOTBALL LEAGUE CANADA**  
**Financial Statements**

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For the year ended October 31, 2020

**AUSTRALIAN FOOTBALL LEAGUE CANADA**  
Index to the Financial Statements  
Year Ended October 31, 2020

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## INDEPENDENT AUDITOR'S REPORT

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**To the Board of Directors of AUSTRALIAN FOOTBALL LEAGUE CANADA**

### **Opinion**

I have audited the accompanying financial statements of the AUSTRALIAN FOOTBALL LEAGUE CANADA, which comprise the financial position as at October 31, 2020, and the statements of operations and changes in net assets and cash flows for the year then ended, and a summary of significant accounting policies.

In my opinion, the financial statements present fairly, in all material respects, the financial position of AUSTRALIAN FOOTBALL LEAGUE CANADA as at October 31, 2020 and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

### **Responsibilities of Management and Those Charged with Governance for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing AUSTRALIAN FOOTBALL LEAGUE CANADA's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate AUSTRALIAN FOOTBALL LEAGUE CANADA or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing AUSTRALIAN FOOTBALL LEAGUE CANADA's financial reporting process.

### **Auditor's Responsibilities for the Audit of the Financial Statements**

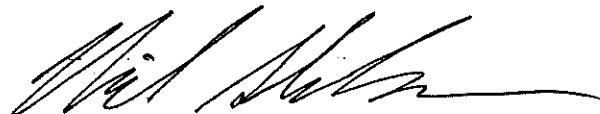
My objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes my opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

## **Auditor's Responsibilities for the Audit of the Financial Statements (con'd)**

As part of an audit in accordance with Canadian generally accepted auditing standards, I exercise professional judgment and maintain professional skepticism throughout the audit. I also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for my opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of AUSTRALIAN FOOTBALL LEAGUE CANADA's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on AUSTRALIAN FOOTBALL LEAGUE CANADA's ability to continue as a going concern. If I conclude that a material uncertainty exists, I am required to draw attention in my auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify my opinion. My conclusions are based on the audit evidence obtained up to the date of my auditor's report. However, future events or conditions may cause AUSTRALIAN FOOTBALL LEAGUE CANADA to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

I communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and the significant audit findings, including any significant deficiencies in internal control that I identify during the audit.



**NICOLE HENDERSON**  
**PROFESSIONAL CORPORATION**  
Authorized to practice public  
accounting by the Chartered  
Professional Accountants of Ontario

**February 10, 2022**  
**St. Catharines, Ontario**



**NICOLE HENDERSON**  
*Professional Corporation*  
CHARTERED PROFESSIONAL ACCOUNTANT

**AUSTRALIAN FOOTBALL LEAGUE CANADA**  
Statement of Financial Position as at October 31, 2020

	2020	2019
<b>ASSETS</b>		
Current assets		
Cash	\$134,629	\$98,433
Accounts receivable	4,105	27,701
Accounts receivable - wage subsidies	15,786	-
Inventory	10,986	12,898
Prepaid expenses	3,345	3,543
	<hr/> 168,851	<hr/> 142,575
	<hr/> <hr/> \$168,851	<hr/> <hr/> \$142,575

**LIABILITIES AND NET ASSETS**

Current liabilities		
Accounts payable and accrued liabilities	\$6,557	\$2,147
Deferred revenue	2,000	-
	<hr/> 8,557	<hr/> 2,147
Net Assets	160,294	140,428
	<hr/> \$168,851	<hr/> \$142,575
	<hr/> <hr/> \$168,851	<hr/> <hr/> \$142,575

See accompanying notes to the financial statements

On Behalf of the Board of Directors:

Director: \_\_\_\_\_

Director: \_\_\_\_\_

## AUSTRALIAN FOOTBALL LEAGUE CANADA

Statement of Operations and Changes in Net Assets for the year ended October 31, 2020

	2020	2019
<b>Revenue:</b>		
AFL Grant	\$88,300	\$93,900
Other grant revenue	-	10,044
Canada Emergency Wage subsidies	15,786	-
Association dues	4,351	64,508
Football revenue	8,783	9,380
Sponsorship revenue	5,000	1,000
Employee reimbursement revenue	2,000	-
Merchandise revenue	991	3,183
Miscellaneous revenue	-	310
	<hr/>	<hr/>
	125,211	182,325
<b>Operating Expenses:</b>		
Development manager fees	58,895	55,511
National teams expense	2,989	15,415
Insurance	20,212	21,109
Football expense	9,719	8,263
LTAD expenses	-	2,339
Member club grant expense	-	22,219
Professional fees	2,643	2,345
Merchandise expense	676	1,352
Advertising and promotion	4,833	3,648
Administrative expenses	3,286	1,334
Bad debt expense	-	730
Wages and benefits - Interns	2,092	8,760
	<hr/>	<hr/>
	105,345	143,025
<b>Excess of revenue over expenditures</b>	<hr/>	<hr/>
	19,866	39,300
Net assets, beginning of the year	140,428	101,128
	<hr/>	<hr/>
<b>Net assets, end of the year</b>	\$160,294	\$140,428

See accompanying notes to the financial statements

**AUSTRALIAN FOOTBALL LEAGUE CANADA**

Statement of Cash Flows for the year ended October 31, 2020

	2020	2019
<b>Cash flows from operating activities</b>		
Excess of revenue over expenditures	\$19,866	\$39,300
Changes in non-cash working capital:		
Accounts receivable	7,810	(9,160)
Inventory	1,912	4,098
Prepaid expenses	198	575
Accounts payable and accrued liabilities	4,410	(3,828)
Deferred revenue	2,000	-
Net cash provided by operating activities	36,196	30,985
Net increase in cash	36,196	30,985
Cash at the beginning of the year	98,433	67,448
<b>Cash at the end of the year</b>	<b>\$134,629</b>	<b>\$98,433</b>

See accompanying notes to the financial statements

# AUSTRALIAN FOOTBALL LEAGUE CANADA

Notes to Financial Statements

Year Ended October 31, 2020

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## 1. Purpose of the Organization

The Australian Football League Canada is a not-for-profit organization incorporated without share capital. The purpose of the organization is to promote development and awareness of Australian football in Canada. The organization is the governing body for all Australian football leagues and clubs in Canada and manage and oversee the National teams.

## 2. Summary of Significant Accounting Policies

The financial statements are prepared in accordance with Canadian accounting standards for not-for-profit organizations (ASNPO) and include the following significant policies:

### (a) Revenue Recognition

The organization follows the deferral method of accounting for contributions. Restricted contributions are recognized as revenue in the year in which the related expenses are incurred. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

Association dues are recognized as revenue when earned. Football revenue is recognized as revenue when billed.

### (b) Cash and Cash Equivalents

The organization's policy is to present bank balances under cash and cash equivalents including bank overdrafts.

### (c) Inventory

Inventory consists of footballs and apparel and is valued at the lower of cost and net realizable value. Cost has been determined on the first-in, first-out basis.

### (d) Capital expenditures

Capital expenditures are expensed in the year of acquisition.

### (e) Contributed Services

Contributed services are not recognized in the financial statements due to the difficulty of determining their fair value.



## AUSTRALIAN FOOTBALL LEAGUE CANADA

Notes to Financial Statements

Year Ended October 31, 2020

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### 2. Summary of Significant Accounting Policies (con'd)

(f) Income Tax Provision

The organization does not provide for income taxes under existing legislation as it is organized and operated exclusively for recreational purposes and no part of income is available for the personal benefit of any of its members.

(g) Use of Estimates

The preparation of the organization's financial statement in conformity with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the balance sheet date and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from such estimates.

(h) Financial Instruments

*Measurement*

The organization initially measures its financial assets and financial liabilities at fair value.

The organization subsequently measures all its financial assets and financial liabilities at cost or amortized cost, except for investments in equity instruments that are quoted in an active market, which are measured at fair value. Changes in fair value are recognized in the statement of operations.

Financial assets measured at amortized cost include cash and accounts receivable.

Financial liabilities measured at amortized cost include accounts payable and accrued liabilities.

For financial assets subsequently measured at cost or amortized cost, the organization regularly assesses whether there are any indications of impairment. If there is an indication of impairment, and the organization determines that there is a significant adverse change in the expected timing or amount of future cash flows from the financial asset, it recognizes an impairment loss in the statement of operations. Any reversals of previously recognized impairment losses are recognized in operations in the year the reversal occurs.

## AUSTRALIAN FOOTBALL LEAGUE CANADA

Notes to Financial Statements

Year Ended October 31, 2020

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### 3. Impact of Coronavirus COVID-19 Pandemic

In March 2020, the World Health Organization declared the Coronavirus COVID-19 outbreak a pandemic. This has resulted in significant financial, market and societal impacts in Canada and around the World.

The pandemic led to the cancellation of the all Australian Football League club's seasons for the 2020 year. The club's were however able to subsequently run the 2021 season. In order to help offset the decrease in revenues, the organization has claimed the Canada Emergency Wage Subsidy (CEWS) for which the Government of Canada provides a subsidy of up to 75% of employees wages.

The duration and magnitude of the pandemic's impact on the Australian Football League Canada's operations and financial position is not known at this time. These factors present uncertainty over future cash flows, may cause significant changes to the assets or liabilities and may have a significant impact on future operations. An estimate of the financial effect is not practicable at this time.

### 4. Financial Instruments

The organization is exposed to various risks through its financial instruments.

#### *Credit risk*

For accounts receivable, the organization assesses, on a continuous basis, amounts receivable on the basis of amounts it is virtually certain to receive based on their estimated realizable value.

#### *Liquidity risk*

Liquidity risk is the risk of being unable to meet cash requirement obligations as they come due. The organization manages its liquidity risk by constantly monitoring forecasted and actual cash flows and financial liability maturities, and by holding assets that can be readily converted into cash.